

Federal State and Technology (FAST) Partnership Program

The Federal and State Technology (FAST) Partnership Program is designed to increase the number of SBIR/STTR proposals written, leading to a growth in the number of SBIR/STTR awards. The FAST program, awarded in 2019, will have an emphasis on Opportunity Zones, women-owned, and rural businesses in Indiana. The NIIC will leverage existing partnerships and networks to better support underserved markets and increase entrepreneurial activity. The FAST program serves qualified entrepreneurs across Indiana.

Key Program Components

1. *Outreach* – leverage existing partnerships and engagement tools to connect underrepresented businesses across Indiana with SBIR/STTR programs and support resources
2. *Technical & Business Assistance* – collaborate with existing SBA, universities, and other partners to provide targeted business support for client growth
3. *Financial Support* – create a grant writer assistance pool and connect promising ventures with investment and capital sources

Cost & Requirements

There is no cost to client entrepreneurs and program participants — all costs have been generously funded by the FAST program and The NIIC. Program participants will be located throughout Indiana. Prospective entrepreneurs will be identified and supported through the established Entrepreneurial Service Organizations (ECOs) and Economic Development Organizations (EDOs).

Services

Several experiences are provided for both technical assistance (TA) providers and client entrepreneurs –

Connection & Orientation SBIR/STTR Training (for ESOs and EDOs)
One-on-One Coaching Sessions for SBIR/STTR Proposal Companies
SBIR/STTR Training Workshops (both remote and on-site)
Grant Writing Assistance for Promising Concepts
NIIC Navigator® Online Training and Support



The FAST program is funded in part through a cooperative agreement with the U.S. Small Business Administration.

| sba.gov



Matching funding and resources are provided by host organization:

The NIIC. | theniic.org

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